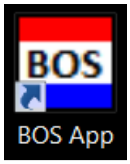
BOS Version 20 Upgrade Reference

KEY Features Support Reference for BOS Staff and Management users
Lantrax BOS support staff
Lantrax Profit Power migration staff



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Welcome to the BOS, Version 20 Upgrade

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Welcome to the latest upgrade of BOS management software Version 20. Included are new features that were:

- requested by customers,
- designed to improve operation and reporting,
- added to assist with Lantrax Cloud migration and operation,
- and expanded export and other options to assist in migration to Lantrax Profit Power back office system.

Key staff managers and administrators should review this training guide to help understand some of the changes and new features. Call 619-929-0000 or email Support@lantrax.com anytime for assistance.

Within this guide you will learn about:

- New and expanded features to assist in agent management and business processing.
- Key Report and Export options to assist migration to Lantrax Profit Power.
- Improved features for agent team management and commission handling.
- Agent Billing enhancement in user controls and itemized recoveries.
- Expanded features to assist with Client maintenance and management.
- Expansion of the Forms and Checks maintenance.
- Improvements in transaction template and use.
- Revamp and expansion of 1099 processing for the new 2020 1099 NEC and 1099-MISC.
- Check printing enhancements.
- Reporting Improvements.
- Transaction Edit and Close search and processing enhancements.
- Appendix section documenting new and enhanced apps and tools available to assist Lantrax and in house IT support.

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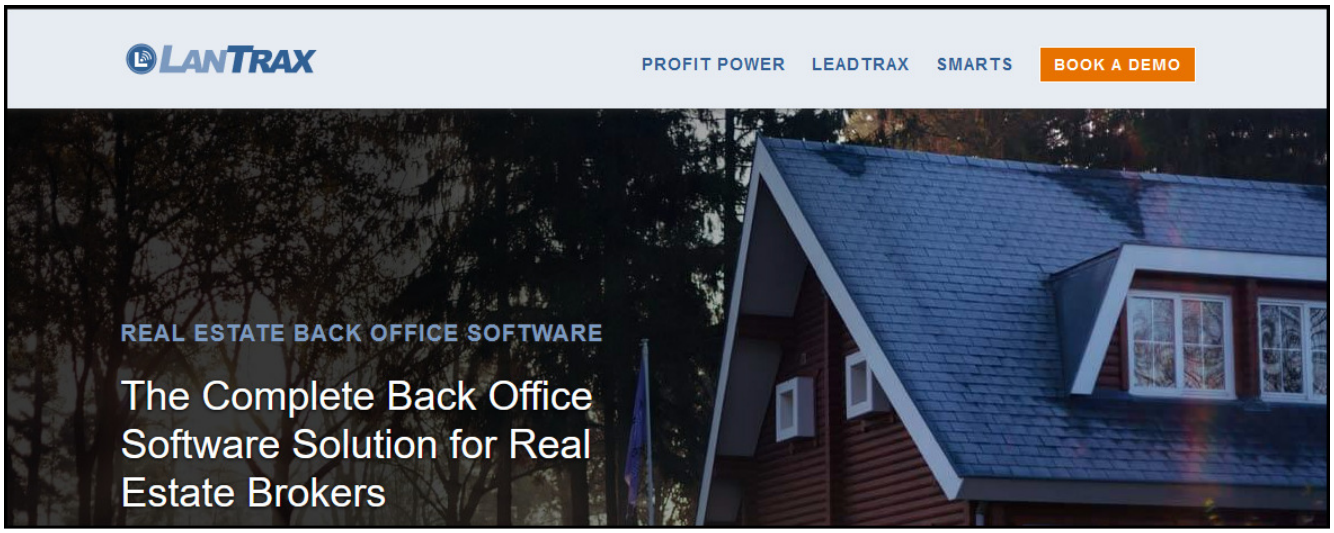
Special Announcement - Lantrax Purchase of BOS Software Business



As many of you know, in February of 2019, Executive Systems' (ESL) BOS Software Business was purchased by Lantrax of Buffalo New York (Lantrax.com). The main reason for this purchase was to enable a clear and immediate path for BOS customers to move into current and future advanced technology.

As the BOS system management features have been added and improved, there became the increased need of customers for these three functions:

1. To be able to connect to internet based apps and systems for data sharing efficiency and value.
2. To offer internet based internal apps to expand the entry, sharing, and reporting of their back office business and production.
3. To offer both back office business processing and the above two internet based apps integrated to an enterprise cloud platform

In 2017 we determined that to satisfy these customer needs in the future, a significant dollar and time investment would be necessary. So much so, that customer monthly service fees would have had to be quadrupled, at a minimum, to enable this development effort. For example, if a customer monthly fee was $1500, it would have been increased to $6000.

In 2018, being aware of the needed already advanced capabilities offered by Lantrax to the nation's largest real estate operations, ESL reached out to Lantrax. The mission of offering BOS customers an immediate path to the future rather than developing the new applications within BOS was discussed.

In 2019, the above agreement was reached where the BOS customers would be offered an immediate path to the future by becoming customers of Lantrax.

The key objectives of the mission include:

- Lantrax will offer BOS customers the Profit Power back office system plus the many internet connect , data entry, and reporting apps.
- Lantrax will provide all training and support needed by customers to learn how to operate the Profit Power system and all internet based apps.
- ESL would assist Lantrax to develop a BOS to Profit Power data load program to minimize time to go live.
- All Lantrax systems and apps will be offered within the Lantrax Cloud service.
- BOS program will continue to be maintained by ESL.
- The BOS program will be supported by Lantrax support staff. ESL will train that staff. ESL will provide backup BOS support.
- Lantrax will offer and migrate hosting of BOS within their Cloud Service.

At the publishing of this reference in fall 2020, Lantrax has made progress moving companies from the BOS program to the integrated Lantrax Enterprise systems. Further, BOS users continue to be supported and most have been migrated to the Lantrax Cloud for their BOS processing, security, and data backups.

This reference details the continued work to maintain the BOS program to assist BOS users. Further, details are also provided to assist Lantrax BOS support staff.